



IPO INSIGHTS



Arisinfra Solutions Limited

Issue Dates - Opens: 18-06-2025 | Closes: 20-06-2025

IPO Note	<div>1. ArisInfracore Solutions Limited is a modern platform that helps construction and infrastructure companies buy materials easily and manage their finances smartly.</div> <div>2. It is a business-to-business (B2B) technology-driven company in the expanding construction materials market.</div>
Rating	★★ (Average)

IPO Snapshot	
Issue Size	₹499.60 Crores
Issue Type	Book Built Issue IPO
Fresh Issue	₹499.60 Crores
Offer for Sale	-
Face Value Per Share	₹2
Price Band Per Share	₹210 to ₹222
Minimum Lot Size	67 Shares
Listing On	BSE, NSE
Registrar to the Issue	MUFG Intime India Private Limited

IPO SNAPSHOT- Arisinfra Solutions Limited																																			
About the Company	<ul style="list-style-type: none">▪ Incorporated in 2021.▪ ArisInfra Solutions Limited is a B2B technology-enabled company operating in a growing construction materials market, focusing on simplifying and digitizing the entire procurement process for construction materials.▪ Assists in leveraging technology and human expertise to streamline and manage the process of purchasing, selling, and delivering construction materials.▪ The company’s customer base includes Capacit’e Infraprojects Limited, J Kumar Infraprojects Limited, Afcons Infrastructure Limited.▪ As a B2B technology-enabled company, their business model involves procuring construction materials from vendors and securing payments from customers for construction materials sold.▪ Offer a diverse range of value added services, including advisory and consultancy services, along with marketing and sales support for real estate developers. The control over the manufacturing and distribution of third-party manufactured construction materials allows to capture a larger share of the value chain.▪ The company has improved financial performance and enhanced brand visibility and enables to fulfill bulk orders for construction materials.▪ They leverage their network of vendors to source construction materials and provide them to real estate and infrastructure developers and contractors, striving to be a one-stop solution for all their construction material requirements.																																		
Competitive Strengths	<ul style="list-style-type: none">▪ Leveraging technology to transform the supply chain for construction materials.▪ Well positioned to capitalize on market opportunities.▪ Their growing third-party manufactured construction materials.▪ Network effects ensuring long-term strategic benefits.▪ Technology-enabled comprehensive credit risk analysis framework for operational efficiency.▪ Led by promoters and supported by an experienced professional team.																																		
Financials (₹ in Crores)	<table><tr><th>Particulars</th><th>31-3-2022</th><th>31-3-2023</th><th>31-03-2024</th><th>Y-o-Y</th></tr><tr><td>Revenue</td><td>452.34</td><td>746.07</td><td>696.84</td><td>-7%</td></tr><tr><td>EBITDA</td><td>-1.08</td><td>-0.31</td><td>12.80</td><td>NM</td></tr><tr><td>EBITDA Margin</td><td>-0.2%</td><td>-0.04%</td><td>1.8%</td><td></td></tr><tr><td>PAT</td><td>-6.49</td><td>-15.40</td><td>-17.30</td><td>-12%</td></tr><tr><td>PAT Margin</td><td>-1.43%</td><td>-2.06%</td><td>-2.48%</td><td></td></tr></table> <p>NM- Not meaningful</p>					Particulars	31-3-2022	31-3-2023	31-03-2024	Y-o-Y	Revenue	452.34	746.07	696.84	-7%	EBITDA	-1.08	-0.31	12.80	NM	EBITDA Margin	-0.2%	-0.04%	1.8%		PAT	-6.49	-15.40	-17.30	-12%	PAT Margin	-1.43%	-2.06%	-2.48%	
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Valuation	<ul style="list-style-type: none">▪ PE Ratio is not applicable because of negative earnings.																																		
Peers	<ul style="list-style-type: none">▪ No Listed Peers																																		
Promoters	<ul style="list-style-type: none">▪ Ronak Kishor Morbia▪ Bhavik Jayesh Khara▪ Siddharth Bhaskar Shah▪ Jasmine Bhaskar Shah▪ Priyanka Bhaskar Shah▪ Bhaskar Shah▪ Aspire Family Trust and Priyanka Shah Family Trust																																		
Objects of the issue	<ul style="list-style-type: none">▪ Repayment / prepayment, in full or part, of certain outstanding borrowings availed by the Company.▪ Funding the working capital requirements of the Company.▪ Investment in the Subsidiary, Buildmex-Infra Private Limited, for funding its working capital requirements.▪ General corporate purposes and unidentified inorganic acquisitions.																																		

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